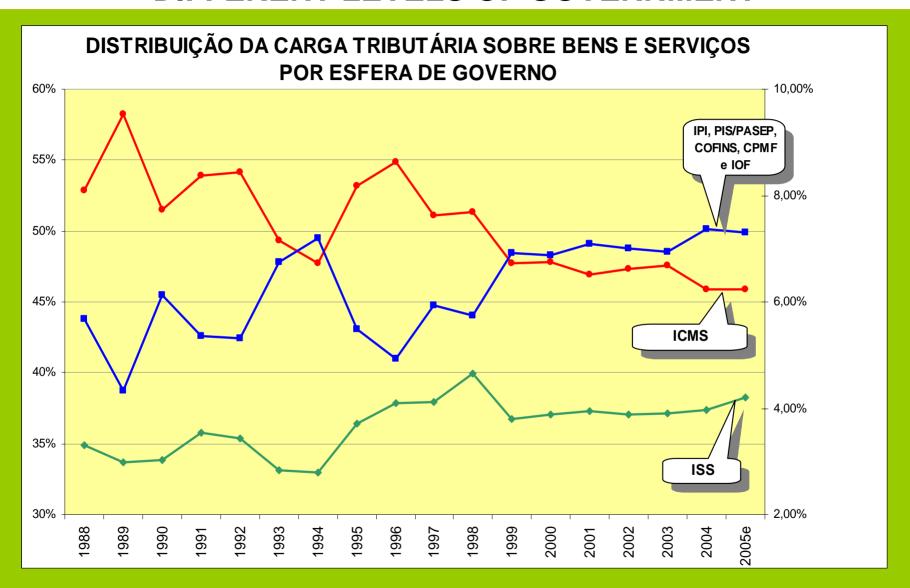


THE WEAKENING OF THE STATES TAX ROOM IN BRAZIL

Characteristics of Current System of Indirect Taxation in Brazil

- Expansion of social contributions on the basis of ICMS by the Federal Government – PIS/COFINS/CPMF;
- Expansion of incidence of municipal ISS (LC no. 116/03);
- Institution of unified "Super Simples" tax regime
- Concentration of collection in States using "selective" ICMS
- Expansion of the regime of Tax Replacement
- Hybrid system of origin and destination

EXPANSION OF TAXATION ON THE BASIS OF ICMS BY DIFFERENT LEVELS OF GOVERNMENT



Source: COTEPE and Department of the National

Treasury

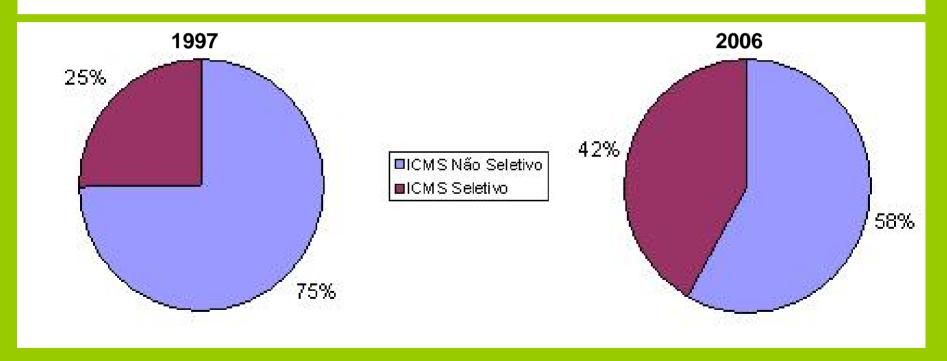
SIMPLES" TAX REGIME

- ➤ Large universe of taxpayers subject to regime, breaking the VAT chain and introducing a great deal of cumulativity in the system = encouraging tax evasion;
- > Return to "/VC"?
- > Tax regime on business and not on consumption
- This regime is incompatible with adoption of the national harmonized dual VAT
- Election year promises simplemindedness and not simplification

Concentration in "Selective" ICMS

Using tax bases where collection is easiest: ICMS charged on oil, electricity and telecommunications with characteristics of selective taxation

Brazil - Composition of "selective" ICMS collection in Total ICMS



Source: COTEPE

Concentration in "Selective" ICMS

Participação do ICMS "Seletivo" no ICMS Total Arrecadado Por Cada Estado

UF	1997	2006	UF	1997	2006
Amapá		58,6%	Santa Catarina	34,7%	48,2%
Paraná	37,2%	55,8%	Rio de Janeiro	29,4%	48,2%
Mato Grosso Sul	36,3%	52,8%	Minas Gerais	29,3%	47,0%
Maranhão		50,6%	Paraíba		47,0%
Piauí		50,4%	Pernambuco	20,9%	46,5%
Pará		50,0%	Roraima		45,9%
Ceará	24,3%	49,8%	Rio Grande Sul		45,1%
Bahia	33,8%	48,9%	Goiás	30,9%	45,1%
Mato Grosso	28,5%	48,7%	São Paulo	25,9%	36,3%
Distrito Federal	41,2%	48,5%	Espírito Santo	15,0%	31,2%
TOTAL BRASIL (apenas dados consistentes)				27,5%	42,9%

Source: COTEPE

Expansion of the regime of Tax Replacement

ICMS DO REGIME DE SUBSTITUIÇÃO TRIBUTÁRIA - % NO ICMS TOTAL DA UF (1)

Substituto Interno +				
Interestadual em 2003				
AMAZONAS	6,1%			
PARAÍBA	9,8%			
BAHIA	8,4%			
MINAS GERAIS	5,0%			
ESPÍRITO SANTO	9,2%			
RIO DE JANEIRO	6,9%			
SÃO PAULO	3,8%			
PARANÁ	7,1%			
RIO GRANDE SUL	6,6%			
MATO GROSSO SUL	8,9%			
GOIÁS	22,3%			

Apenas Substituto Interestadual em 2003				
ACRE	14,3%			
PARÁ	16,3%			
CEARÁ	4,2%			
RIO GRANDE NORTE	6,5%			
SANTA CATARTINA	9,0%			
MATO GROSSO	14,1%			
DISTRITO FEDERAL	5.9%			

(1) não inclui o setor de combustíveis para evitar dupla contagem com o ICMS "Seletivo".

Source: COTEPE

Lack of Budgetary Autonomy

- The states receive, as a result of calculated collection, 75% of the total amount collected as ICMS and 50% as IPVA.
- This revenue is not made available to the state because of constitutional constraints
- Health 12%.
- Education 25%
- Debt servicing up to 13%
- > Above note the commitment of nearly 50% of a state's revenues
- One must consider that, in addition to the obligations listed, the state has its payroll, which absorbs a significant part of its revenues, with very little funds remaining to perform investments and improvements desired by the population and necessary to development.

Problems of the Current System

- Fragmentation of indirect tax bases ICMS; PIS; COFINS; IPI; CPMF; IOF;
- Compression of ICMS tax bases by social contributions;
- Increasing conflicts and disputes between ICMS and ISQN jurisdictional bases
- Lack of coordination in the ICMS system at the national level, generating disputes for investments and assurance of revenue tax war
- Legislation that is confused, complicated, unharmonious, a large number of accessory obligations, providing space for tax evasion and delinquency
- Lack of characterization of the ICMS as a VAT more than half of the tax is charge in a single phase and much of it in a cascading manner
- "Selective" ICMS
- Tax Replacement and
- "Super Simples"
- Impossibility to remove the large cumulative effect that falls upon indirect taxation
- **Excessive concentration in "selective" ICMS Limited possibilities for new collection booms and burdening of basic inputs**
- System that is burdensome, inefficient, typical of closed economies and that compromises competitiveness of national production on world markets incompatible with harmonized dual VAT

Alternatives

- Alternative 1 = remain with the current system, signifying an ongoing "race to the pits" with loss to the States (loss of jurisdictions and revenues);
- Alternative 2 = correct distortions in current system and maintain its current structure;
- Alternative 3 = create a new model of harmonized indirect taxation on goods and services.